# Plans & Credits.

Well, basically we will have the following. PLEASE READ CAREFULLY.  
Option 1 ( PLANS):  
Student subscribe to one of our plans: Initially, we are proposing three to four plans:  
Plan 1 (Monthly): The student pays 1200 SAR and gets 12 hours included. Then if students want extra any extra hour will get a 37.5% discount and the hour will cost 100 SAR.

Plan 2 (Monthly): The student pays 600 SAR and gets 5 hours included. Then if students want extra any extra hour will get 25% discount and the hour will cost 120 SAR

Plan 3 (BI-Weekly): The student pays 420 SAR and gets 3 hours included. Then if students want extra any extra hour will get 12.5% discount and the hour will cost 140 SAR

Plan (PAY AS YOU GO): One hour will cost the student 160 SAR.

NOW, if the student is desiring the buy HOURS, the price will be respectively to their plan rate. Any hour bought during the subscription period shall remain regardless of the subscription period. However, the discounted rate shall expire at the end of the plan.

Please check below schedule as an example ALL number are just to clear the idea and it must be editable by the ADMIN at any time.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| ChillLearn Plans | | | | |
| Item | Plan A | Plan B | Plan C | Pay As U Go |
| Hour Price | 100.00 ر.س.‏ | 120.00 ر.س.‏ | 140.00 ر.س.‏ | 160.00 ر.س.‏ |
| Total Hours | 12 | 5 | 3 | N/A |
| Additional Hours | 90.00 ر.س.‏ | 110.00 ر.س.‏ | 130.00 ر.س.‏ | 160.00 ر.س.‏ |
| Plan Price | 1,200.00 ر.س.‏ | 600.00 ر.س.‏ | 420.00 ر.س.‏ | N/A |
| Plan Duration | 1 Month | 1 Month | 2 Weeks | 1 |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Saving % | 37.50% | 25.00% | 12.50% |  |

We would show savings percentage for each to user.

# OPTION 2 (HOURS):

INSTEAD of buying CREDITS we WOULD make it buying HOURS! It is better in this since to all.

Buying hours: BASED ON STUDENT PLAN, PRICES OF HOURS will be determined.

For example:

Regular hour at ChillLearn costs 160 SAR if a student wants to buy 3 hours, they will pay 480 SAR. And then 3 hours will be added to their wallet.

Example 2: If the student is subscribed to plan B and wanted to buy extra hours the hour rate will be 110 SAR so if they decided to buy 3 hours, they will Pay 330 SAR. And then 3 hours will be added to their wallet.

Example 3: Let’s assume the student bought 3 hours without plan at the normal rate, then they subscribed to plan A and received 12 hours. Now total hours on their wallet is 15 hours, the plan hours must consume first as they are restricted to a timeline (1 month for example now). NOW, let’s dig deeper, and assume the student consumed the 12 hours and they are still subscribed to the plan timeline. And they decided to buy 3 more hours paying 270 SAR (Based on their plan), will make total hours owning 6 hours. Again, hours bought with plan rate will be treated as the first to be consumed prior the plan expires. As if the plan expired the hours will be gone. Any hours bought without plan must be kept lasting used.

WE will make it as hours wallet if students purchase X hours it will remain in their wallet for X period that we determine later.

PLEASE NOTE: All the given numbers must be flexible and able to change from the ADMIN. Such as adding new plan, changing the discounted amount ETC, WE WANT FULL CONTROL OVER IT

Note2: Admin must have the ability to GIVE hours as needed. For example, we will use promotional offers to first users offering FREE hours AND if we want to make tests or else we can give any user any number of free hours.

Please advise if there is something is not clear.